

The MEDICITY NOVO GRID

A New Information Exchange

TechSource®

Physician office staff spend hours every day managing information exchanged between hospitals and other providers in the community.

TechSource® has adopted the Medicity Novo Grid technology to facilitate the information exchange process—saving physicians and staff time and money and enabling them to focus on patient care rather than information management.

The Grid securely delivers electronic results and reports (including lab, radiology, pathology, OR, admit, and discharge Summaries) to TechSource's affiliated physicians based on the rules and preferences you define. For example:

- Up-to-date data is captured, delivered and automatically inserted directly into your ambulatory EHR without requiring staff to handle or process the information. Integrating discrete clinical data directly into your EHR maximizes your investment in that technology by enabling the full capabilities of your EHR software.
- If you do not have an EHR, data is delivered to your practice via a web-based dropbox. The dropbox enables you to view and print results as well as to set up auto-print functionality.

The Grid's flexibility leaves you in charge of what information you receive and how you receive it.

The Grid is easy to install. Medicity and TechSource work with your EHR vendor to perform the interface work—all you need to do is have the interfaces installed and download a small piece of software. No special hardware is required.

The Medicity Novo Grid has been live in hospitals and practices across the country for several years and has shown value in many areas:

- Practices have seen a reduction in labor by eliminating the need to process faxes into the EHR.
- Physicians have seen an increase in the timeliness and quality of information.
- Information is no longer lost and call-backs to the hospital are reduced or eliminated.
- No staff training or disruption has been required to learn and use the system.
- The system is remotely managed by TechSource and Medicity, ensuring that no information is lost and that technical support is always available.

As more physicians get on the Grid, you will be able to electronically exchange many different types of information like referrals or prenatal records directly with these physicians. Using the Grid for electronic collaboration with your peers has a significant positive impact on office workflow.

The Grid technology is being offered on a subscription basis. Please contact TechSource Sales at 1-877-683-2050 Option #2 for a quick review of this new technology and its pricing.

The Medicity Novo Grid offers many advantages:

- Uses vendor-supported interfaces
- Highly secure
- Requires no network changes
- Requires little or no staff training to use
- Information delivered in minutes
 - as electronic, discrete data
 - formatted to the specs of your EHR
 - or in any other format you need (e.g., PDF)
- Eliminates duplicate reports
- Improves clinical decision-making with timelier access to information
- Streamlines practice workflow
- Maximizes the value of your investment in EHR technology
- Reduces labor costs in your practice and improves staff efficiency
- Reduces fax paper and toner

“As a practitioner, it is important for me to be able to provide lab results as quickly and accurately as possible. The EHR coupled with direct connectivity to the hospital and lab systems often enables me to report on a mammogram a day or two after the test, as opposed to the week or two it used to take.”

Dr. Yvette Smith
OB/GYN

“Using the Grid to deliver my results directly and immediately to my EHR saves time, money and improves patient care.”

Jim Morrow, MD
Primary Care Physician



www.techsourceservices.org